

COMPANY OVERVIEW

Brook Ford LLC is a Service-Disabled Veteran-Owned Small Business delivering federal drone services from the National Capital Region. We provide aerial inspection, thermal/IR imaging, UAS operator training, and CONOPS development for federal agencies and prime contractors. Our team pairs enterprise program management with one of the strongest operational resumes in commercial UAS — over 10 years, 2,500+ flights, and zero safety incidents.

Equipment is typically Government-Furnished or Prime-Furnished. Brook Ford brings certified operators, professional data interpretation, and SDVOSB subcontracting credit. Every dollar primes flow through Brook Ford counts toward mandatory small business goals.

CORE COMPETENCIES

- ♦ **Aerial Inspection** — Bridges, dams, levees, buildings, pipelines, utility corridors. Visual and thermal imaging. Confined space via Flyability Elios 3.
- ♦ **Thermal/IR Inspection** — FLIR Level 1 certified thermographer. Professional thermal data interpretation for electrical, roofing, HVAC, structural, and moisture assessments.
- ♦ **UAS Operator Training** — Skydio X10 certification, Part 107 ground school, platform transition for agencies moving from DJI to Blue UAS platforms.
- ♦ **CONOPS & Program Development** — Concepts of Operations, SOPs, safety management systems, IS-BAO compliance, Part 135 documentation.

KEY DIFFERENTIATORS

- ♦ **SDVOSB** — Sole-source eligible up to \$5M for services
- ♦ **Enterprise program management** — Managing Principal brings Fortune 100 PM and top-tier strategy consulting experience
- ♦ **2,500+ flights / zero incidents** — Safety record that exceeds most competitors by a wide margin
- ♦ **FLIR Level 1 Thermographer** — Professional thermal data interpretation and reporting, not just image capture
- ♦ **Multi-platform Blue UAS expertise** — Skydio X10, AeroVironment Vapor 55, Flyability, Freefly, and others
- ♦ **DMV-based** — Lead pilot in Alexandria, VA. Immediate NCR response.

RELEVANT EXPERIENCE

Brook Ford is a new entrant to federal contracting. The experience below reflects the direct professional backgrounds of our principals.

Grant Lowenfeld — Director of Flight Operations

- ♦ Among the first FAA Part 107 certificate holders in the U.S. (August 2016)
- ♦ 10+ years commercial UAS: infrastructure inspection, aerial survey, drone delivery, drone light shows, cinematography
- ♦ Currently manages East Region drone/robotics P&L at a major national inspection company — grew revenue 40%
- ♦ Advised on \$14M UAS industry acquisition
- ♦ Built IS-BAO compliant safety management systems
- ♦ FAA BEYOND program point of contact (AUS-400)
- ♦ Prior: Spright (Air Methods), AiRXOS (GE Aviation), Measure, Flight Group
- ♦ Managed 20 Intel Drone Light Shows (\$15M+ revenue), zero incidents

Wes Lowenfeld — Managing Principal

- ♦ U.S. Army veteran (SDVOSB qualifying)
- ♦ Head of Global CRM at Converse (Nike, Inc.) — enterprise technology, multi-million-dollar vendor contracts, cross-functional program execution
- ♦ EY-Parthenon — strategy consulting across sectors and deal types
- ♦ MBA — NYU Stern School of Business

CERTIFICATIONS & COMPLIANCE

- ♦ FAA Part 107 Remote Pilot Certificate (all pilots)
- ♦ Skydio X10 Expert Operator (certified by Skydio)
- ♦ FLIR Level 1 sUAS Certified Thermographer
- ♦ EASA Open A1, A2, A3, STS — European operations certified
- ♦ NDAA & ASDA Compliant — American-made platforms only
- ♦ IS-BAO compliant safety management systems
- ♦ Blue UAS platform expertise — Skydio, AeroVironment, Flyability, Freefly

COMPANY AT A GLANCE

LEGAL NAME
Brook Ford LLC

SET-ASIDE ELIGIBILITY
Service-Disabled Veteran-Owned Small Business (SDVOSB) — pending VetCert

UEI
H58AU3L32SN4

CAGE CODE
1AQX8

SAM.GOV
Active (exp. March 2027)

ENTITY TYPE
Wyoming LLC

HQ
Duxbury, MA

FIELD OPERATIONS
Alexandria, VA (NCR)

NAICS CODES

- 541370 Surveying & Mapping (Primary)
- 541690 Scientific & Technical Consulting
- 481219 Nonscheduled Air Transportation
- 488190 Air Transportation Support
- 541350 Building Inspection Services
- 611430 Professional Development Training
- 811219 Equipment Maintenance